

GAS PIPELINE ENTERPRISE OPERATIONS PLATFORM

The Software Product Advantage

C Y G N E T

♥ a Weatherford Company

CygNet® Software is the leading provider of enterprise operations software for the Oil & Gas industry. We provide the industry's only market proven technology platform for operations—not a traditional custom-built SCADA solution—with 100 systems installed over 15 years. Our software is already the de facto standard in Exploration & Production—with more than half of North America's daily gas producers running *CygNet* SCADA. It's a packaged, tested Enterprise Operations Platform (EOP) that empowers organizational self-reliance and delivers compelling value for operational and business users alike.

A Vision of Asset Optimization

Remember the pain of ripping and replacing your last Gas Operations system? This time avoid the risks of a customized solution that will rapidly become hard to maintain and eventually obsolete, all while negatively impacting future budgets. It is possible to acquire a world-class software product that manages your operational health and safety risk while meeting compliance requirements.

CygNet SCADA is a sustainable ops system that integrates with existing IT infrastructure while optimizing pipeline assets—leading to a flat total cost of ownership (TCO). It collects, manages, and delivers large volumes of essential operations information in real-time across functional and geographic boundaries, deep into the enterprise.

***CygNet* Software's industry footprint represents nearly half of domestic gas production and 1,000s of miles of major North American transmission pipelines.**

Optimized for Today's Computing Environment

CygNet EOP is innovative software delivered on a modern computing platform. The alternative is 25 year old legacy technology with layers of software bolted on top. This custom solution approach keeps data centralized, impedes greater data access, and breeds organizational inertia over time. Why apply old technology to solve today's problems? *CygNet* features an open, distributed architecture that keeps your operations nimble and responsive to change. Our automatic upgrade capability makes the software evergreen, making *CygNet* the last SCADA system ever needed for 97% of our customers. *CygNet* is pioneering the next generation of operational systems—the Enterprise Operations Platform. System sustainability ensures smooth integration not just with today's IT infrastructure, but tomorrow's.

Dramatically Lower TCO

The typical SCADA system is built to last 7-10 years. After that period, the costs associated with simply maintaining your custom system become untenable. Why? Because computing platforms evolve, in-house experts move on, and upgrades become ever more complex undertakings. By comparison, *CygNet's* oldest customer has been running the software continuously since 1997—a testament to its superior longevity. Why spend \$100s of thousands on third party consultants year after year, when enterprise software exists that is fully configurable, quickly implemented and easily upgraded? Over time, *CygNet* delivers because we do the heavy lifting to keep our software always current.

Better Decisions Across the Enterprise

CygNet Software is purpose built for data dissemination, not for data containment. It easily scales to reach the desktop of every worker who needs a view into essential, unified operations information—without the need for additional computing hardware. With traditional SCADA, granting data access to executives is an afterthought. With *CygNet*, it's our DNA. You'll find our users across the enterprise—from controllers to supervisors to administrators spanning planning, engineering, production, finance and marketing. That's how *CygNet* achieved the largest single system SCADA installation, comprised of 50+ servers supporting 1,500+ clients.

We Empower You. They Empower Themselves.

CygNet is a software product, not a “custom solution” that’s overly reliant on external consultants to implement properly. With *Cygnet*, you are never forced to outsource your success. You remain in control, guided by our professional services, training and support. Energy delivery companies are ill served by SCADA solutions firms that force their clients to depend on them for defining competitive advantage.

The *CygNet* customer is empowered to embrace operational change, not fear it. We implement our software in an integrated partnership that leverages your in-house resources over time, so it easily evolves with your business. With *CygNet*, your operational success can extend to the horizon and beyond.

“The CygNet® platform is far easier to manage than our previous system and will allow us to keep pace with the company’s aggressive growth and the massive amounts of data we need to manage. We now have a single management console for all three pipelines and the opportunity to use CygNet to continue improving enterprise-wide business processes through capabilities such as remote asset management and improved data management.”

**—Joe Schmid, Manager,
SCADA at Energy Transfer**

C Y G N E T

♥ a Weatherford Company

www.cygnet.com